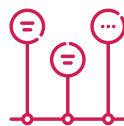


CIRCUIT AS A SERVICE SOLUTIONS



What is the best solution for your SD-WAN environment? Is there a one size fits all model? Do you need a single bill, one contract and single support on the back end? Do you want max savings? Are you willing to forgo some savings for management functionality on the back end? Every organization has different needs. Complete Communications can provide you all the necessary data in order to make an educated decision as to what the best fit is for your organization risk model. Complete Communications has the tools on the front end to build the carrier architecture and ROI modeling, as well as the tools to provide you successful day two management and support on the back end. There are things that Complete Communications includes as part of our business model, and they are paid for by the service providers. If a customer needs managed solutions to support its organization after install, Complete Communications can provide those for a fee. The below matrix shows what those offerings are and which solution can help make your SD-WAN deployment successful.

COMPLETE COMMUNICATIONS CIRCUIT AS A SERVICE SOLUTIONS



UNMANAGED
Solution



HYBRID
Management



FULLY MANAGED
Solution

Cost	FREE	ICB Approx \$30/Circuit	Custom Pricing
Build carrier assessment			
Build ROI			
Project manage carrier install			
Manage MACDs			
Carrier contract negotiations			
Manage fallout from service providers			
Single bill			
Inventory & Dashboard visibility			
Contract management			
Invoice management			
Single point of contact for trouble tickets (One throat to choke)			
Single contract (Circuit cost marked up)			
Proactive trouble ticket management & Network Monitoring	CUSTOM PRICING	CUSTOM PRICING	CUSTOM PRICING