



Complete Communications helps provide SD-WAN solutions while also addressing potential problems that arise from implementation.

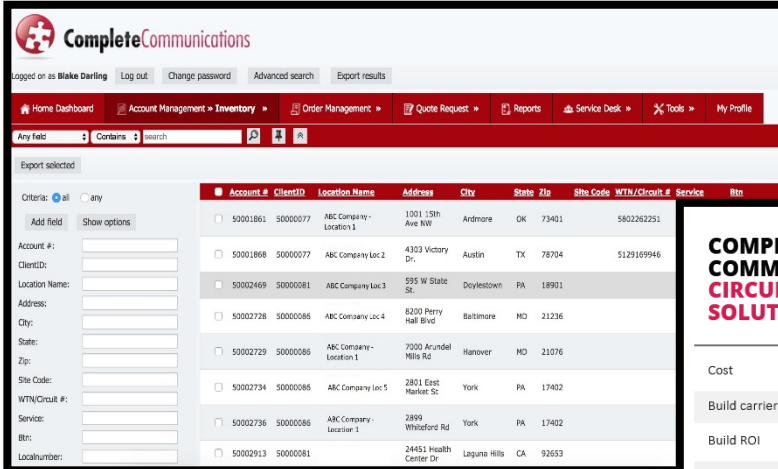
The Challenge

SD-WAN provides significant benefits, but they can present other potential problems or questions.

- How do I manage post-install support with multiple providers?
- Do I need a single bill?
- Is there a single source for trouble tickets?
- Is there a centralized portal to manage my inventory?

Complete Communications Solution

Complete Communications was able to streamline the ordering process & support with no mark-up in the circuits for this solution. Complete can provide a turnkey solution while still allowing the customer to take full advantage of the best price carrier. Get the most aggressive pricing from any carrier by leveraging Complete Communications ability to build the carrier architecture then take advantage of their CircuitaaS solution that provided a single bill, dashboard visibility into the customer locations, single source trouble ticket management, contract storage, variance reports, and more.



	UNMANAGED Solution	HYBRID Management	FULLY MANAGED Solution
COMPLETE COMMUNICATIONS CIRCUIT AS A SERVICE SOLUTIONS			
Cost	FREE	ICB Approx \$30/Circuit	Custom Pricing
Build carrier assessment	+	+	+
Build ROI	+	+	+
Project manage carrier install	+	+	+
Manage MACDs	+	+	+
Carrier contract negotiations	+	+	+
Manage fallout from service providers	+	+	+
Single bill		+	+
Inventory & Dashboard visibility		+	+
Contract management		+	+
Invoice management		+	+
Single point of contact for trouble tickets (One throat to choke)		+	+
Single contract (Circuit cost marked up)			+
Proactive trouble ticket management & Network Monitoring	CUSTOM PRICING	CUSTOM PRICING	CUSTOM PRICING

Solution Features & Benefits

- +
 - +
 - +
 - +
- Single ordering and support day two
- Completely hands-off experience
- Pro-active management services available
- Single Account Manager regardless of underlying provider for all MACD requests