



## Complete Communications helps Large International Research Firm Build Business Case with Return on Investment Reporting

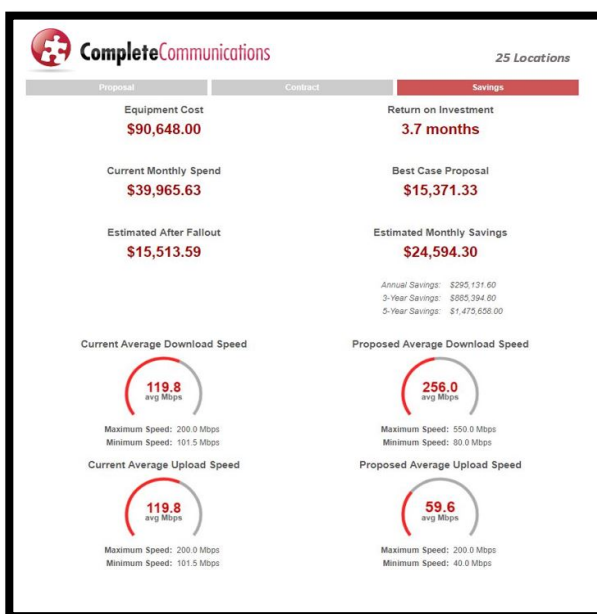
### The Challenge

How much can SD-WAN really save me on a monthly basis? How can I quantify these savings to gain budgetary approval? A large international research firm had these same questions. The customer had heard SD-WAN could save them money but required ROI modeling to build out the business case. How would they build this? Where would they start with the limited resources and knowledge of carriers?









### Complete Communications Solution

Complete Communications specializes in and has won multiple industry awards surrounding building the business case for the customer. Complete Communications through their proprietary dash board technology builds a visual story board format that makes it easy to obtain budgetary approval to all stake holders. Complete builds the carrier architecture that meets customer requirements from a speed, diversity, and best overall price point. Complete demonstrated the individual cost savings at each location and then aggregated all the data to a *single* very compelling dashboard that easily made the final decision justifiable for the organization.



### Solution Features & Benefits

-  Dashboard access to customized data
-  Actual contractual data with firm pricing, not estimates
-  ROI can be built to meet circuit requirements, MPLS, Hybrid, Dual Internet
-  On average Complete sees a 40-60% return on investments each month on WAN through an SD-WAN implementation
-  Little data required from customer with a fast turnaround
-  Zero cost engagement to build assessment, ROI, and project manage the install